



## STATEMENT OF QUALIFICATIONS

COASTWIDE ENVIRONMENTAL TECHNOLOGIES, INC.  
201 Walker St.  
Watsonville, California  
95076  
(831) 761-5511 FAX (831) 761-5513

State Contractors License Number 523560  
CAL/OSHA DOSH "ASB" Registration Number 058  
EPA Federal Transporter ID Number CAR000182295  
Hazardous Waste Hauler Registration Number 2509  
Caltrans Certificate Number CT-026402

## **SUMMARY of SERVICES**

COASTWIDE ENVIRONMENTAL TECHNOLOGIES, INC., is an abatement/demolition sub-contractor with specialized skills and equipment that speed commercial renovation and demolition projects.

- Environmental Services
  - Asbestos abatement
  - Lead abatement
    - Lead paint removal & stabilization
    - Lead tile removal
  - Mold abatement
    - Removal of mold impacted building material
    - Cleaning of mold impacted building material
      - Dry out and dehumidification
      - Unique soda blast process
      - Sand/scrape/encapsulate
    - Restoration of mold/water damaged areas
  - Animal waste abatement
    - Bird, bat, rodent
  - Hazardous material abatement
    - Fluorescent bulbs & PCB containing ballasts
    - HEPA cleaning of contaminated dusts
- Demolition
  - Soft Demo (interior demolition for tenant improvement (TI) and renovation)
    - Removal of all interior fixtures, finishes, partition walls, windows, doors down to bare shell.
    - Schools, hospitals, municipal facilities, shopping centers, grocery stores
  - Hard Demo
    - Exterior elements of building renovation projects
    - Out buildings & small structures
    - Concrete pads, floors & walkways
- Concrete preparation
  - Floor finish and adhesive removal
  - Scarifying and diamond grinding
- Waste Hauling
  - Drop off bin service
  - Hazardous & non hazardous materials..

## **ASBESTOS ABATEMENT**

CET's asbestos abatement professionals have completed over 5,000 successful abatement projects since 1988. The projects have entailed all types of materials requiring abatement including, but not limited to, sprayed-on acoustic ceilings, sprayed-on fireproofing, vinyl asbestos floor tile and mastic, linoleum, roofing materials, sheetrock, heating duct, pipe insulation (TSI), including underground pipe, and boiler insulation. All CET's workers and supervisors are trained by independent AHERA certified training centers and have three or more years field experience. Abatement project durations have ranged from one-day emergency response cleanups to multi-staged, long-term projects.

## **LEAD/LEAD-BASED PAINT ABATEMENT**

All workers and supervisors are trained and certified for lead abatement and are registered with DHS. Abatement procedures include hand scraping, HEPA planing, chemical stripping, needle guns, sponge jet, and scarifying. The care in which these techniques are employed on architectural components such as doors, stair railings and windows sets CET apart

## **MOLD ABATEMENT**

The health effects and legal ramifications of airborne molds and fungi are major issues. CET brings procedures honed and licensed for asbestos abatement into a field dominated by contractors without any special Haz Mat licensing. CET conducts hundreds of mold abatement projects at residences, schools and commercial buildings every year. Additionally CET has skilled craftsmen to rebuild mold/water damaged areas to like new condition.

## **DEMOLITION**

CET's expertise in abatement procedures makes us uniquely qualified to tackle renovation demolition projects in highly sensitive areas. If your project requires minimum impact on clients or tenants, CET gets it done the way you need it. At the Monterey Bay Aquarium, previous contractors let clouds of concrete dust float into the patron areas, requiring huge clean up efforts before daily opening. CET crews heavy demo of concrete and mechanical equipment was never noticed. At the Community Hospital of Monterey Peninsula, CET gutted down to bare concrete floors, walls and ceilings of operating, ER, patient and staff rooms while the hospital was in full operation. At Town & Country Center Palo Alto, CET gutted tenant and retail space throughout the center while stores remained in full operation.

## **TRANSPORT / WASTE HAULING**

To increase efficiency and safety, CET owns and operates our own fleet of dump trucks, roll off trucks and waste bins. We are a licensed hazardous waste hauler and carry \$1 million of insurance with an additional \$5 million of umbrella coverage. We provide construction debris bin service to other contractors in Santa Cruz & Monterey counties

## **CORPORATE HISTORY**

COASTWIDE ENVIRONMENTAL TECHNOLOGIES, INC. (CET) was formed in 1988 with the express purpose of abating asbestos containing building materials in the central and northern California coastal counties. Initial clients were private residences owners and small commercial buildings.

Coastwide's professionalism increased demand for our services, leading to a major presence in abatement contracting with city and county governments, military installations, public utilities, universities, community colleges, public schools and industry. In addition, Coastwide has become a valued sub-contractor to commercial building and demolition contractors.

Building on our asbestos expertise, Coastwide expanded into abatement services for lead, mold, PCB's, and other hazardous materials.

Because abatement of building materials directly or indirectly involves demolition, Coastwide has developed a large amount of hands on expertise in demolishing all types of building materials. We are exceptionally safe and efficient in gutting building interiors scheduled for renovation.

CET provides service to most of North and Central California, from Siskiyou to Santa Barbara Counties.

## **TECHNICAL CAPABILITIES**

- Estimating
  - Practical Experience
    - CET's field management has over 100 years of combined practical experience. Major projects are estimated independently by our field managers and this estimate is used as a reality check against the estimators estimate.
  - Estimating Systems
    - Take off
      - *On-Screen Take-Off* is used to measure and calculate quantities for the job. During this take off, the project is broken into areas, which are used for developing the schedule of values and assisting change orders.
      - *Job Cost Estimator* is an internally designed Excel application that totals the cost for each area from the takeoff (creating the schedule of values) and adds the incidental costs and markup to create the final bid value.
- Project Planning
  - Using the overall project plan and manpower estimates by area from *Job Cost Estimator* CET assigns manpower at levels that insures the project stays on track. CET's principal, Mr. Peterson, has extensive experience leading multi million dollar, multi year, multi national development projects to successful conclusions. He is very familiar with project planning software applications and using them to best advantage.
- Project Management
  - Documentation
    - Abatement is a document and regulatory intensive trade. To insure compliance and streamline work flow, CET developed a proprietary data base application that manages all the project documentation from bid to billing. Key documents such as air district and OSHA notifications are integrated into the system.
  - Change Order Control
    - Change order requests, approvals and supporting documentation is part of the database. An approved change order generates timesheets specifically linked to the change order, greatly simplifying auditing of change order work
  - Billing
    - Because the schedule of values and change order process are integrated in our project management system, monthly billings are timely and understandable.
- Tradecraft
  - Coastwides supervisory and labor work force averages more than five years tenure. They are highly experienced in abating and removing all types of building materials quickly and safely. They are backed up by the highest quality hand and power tools available. Each worker is issued his own kit of safe, sharp tools in good condition.

## **CERTIFICATIONS**

COASTWIDE ENVIRONMENTAL TECHNOLOGIES, INC (CET) is certified by all required government agencies including Cal/OSHA, Department of Health Services (DHS), Department of Toxic Substances Division, AHERA-Office of Local Assistance, California Highway Patrol, Cal/EPA and Fed/EPA.

California Contractor's License #523560 includes the following categories:

- **B** General Building Construction
- **C-21** Demolition & House Moving
- **ASB** (DOSH Cert. #058) rating for asbestos abatement.

CET is certified Small Business Enterprise (SBE). Our laborers belong to Local #67 Laborer's Int'l Union of North America. CET carries \$6,000,000 (1,000,000 +5,000,000 Umbrella) of liability insurance and receives a **65%** safety modification from our Workman's Compensation carrier. CET is bondable for a large variety of jobs.

CET workers are trained initially, and annually certified thereafter, as required by law in safe asbestos and lead paint removal techniques. Workers are also trained in mold abatement and remediation. Workers receive the 40-hour HAZWOPER and Confined Space Entry training along with the annual refresher.

Coastwide's supervisors are highly experienced, with a range of 5-12+ years of field experience. Supervisors and laborers receive:

- Annual medical examinations.
- Annual fit testing for the use of respirators.
- Blood pathogen testing every 90 days for lead.
- First Aid and CPR training.
- Quarterly (or as often as may be needed) procedural and safety review classes.
- On site safety meetings at the beginning of each project.

Project managers, estimators/sales staff are trained in abatement project supervision and are qualified as certified asbestos supervisor/competent person.

## **KEY PERSONNEL**

### **Stewart Peterson, President, CEO, Principal Owner**

Mr. Peterson joined CET in May 2006 as CEO. He holds BA in Biology from Monmouth College IL and a MBA from Lake Forest School of Management. He has over 20 years of senior management experience with building trades related firms. He holds a "B" General Building Contractor license (885125) and AHERA Asbestos Supervisor accreditation certificate # 0111ABCA54302.

### **Jose Fregoso, Vice- President & Superintendent**

Mr. Fregoso joined CET in 1988 as an asbestos abatement worker and received his supervisor certificate in 1989. Mr. Fregoso was promoted to Superintendent in 1996. Mr. Fregoso has managed abatement of every type of asbestos containing building material in almost every type of facility with an exemplarily safety record.. He was named a Vice-President in 2006. Mr. Fregoso has held a lead supervisor certificate since 1994. He is the RMO for CET's B contractors license.

### **Lisa Souza, Office Administrator/Manager**

Ms. Souza joined CET in March of 1998. She was hired as Office Manager and bookkeeper. She currently holds the title of Office Administrator and holds the responsibilities of the (certified) payroll, human resource, the licensing and certifications for the company and its employees. Ms. Souza has also obtained her Notary Commission. Ms. Souza has been employed in General Management positions since 1992.

### **Scott Lovell, Estimator/Project Manager**

Mr. Lovell joined CET in February 2001. Mr. Lovell worked as a materials and maintenance supervisor for a manufacturing firm for over 15 years. In April 2001 he obtained his asbestos abatement Supervisor/Competent Person training certificate.

### **Rodrigo Gutierrez, Supervisor/Competent Person/Estimator/Project Manager**

Mr. Gutierrez joined CET in 1996 he holds Supervisor Certificates in Asbestos and Lead. He has extensive demolition experience and is the RME for CET's C-21 Demolition License.

Juan Jose Ochoa, Supervisor/Competent Person

Mr. Ochoa joined CET in 1997 with 5 years of experience in asbestos abatement and received his supervisor certificate that year. Mr. Ochoa also holds a lead supervisor certificate. He has supervised several projects over ½ million dollars since joining CET.

Jose Mario Zuniga, Supervisor/Competent Person

Mr. Zuniga joined CET in 1999 as a Supervisor with 10 years of experience in asbestos abatement. Mr. Zuniga has supervised many large, long-term projects since joining CET.

Benjamin Cardenas, Supervisor/Competent Person

Mr. Cardenas was hired in 1996 as an asbestos abatement worker. In December of 2000, he received his Supervisor/Competent Person training certificate. Mr. Cardenas also holds a lead certificate.

Ruben Rocha, Supervisor/Competent Person

Mr. Rocha joined CET in 1999 as an asbestos abatement worker. In December of 2000, he received his Supervisor/Competent Person training certificate. Mr. Rocha holds a lead supervisor certificate.

Ramiro Gallegos/Supervisor/Competent Person

Mr. Gallegos joined CET in January of 2003 with his Supervisor Certificate and with 6 years of abatement experience.